



Meet the Buyer event

21 March 2019

City Hall, Oudstrijdersplein 18, 1500 Halle (Belgium)



The city of Halle wishes to demonstrate that the achievement of the climate targets of 2050, being 80% less greenhouse gases, is possible for some activities. To this end, the city has decided to focus on **smart and sustainable street lighting using adaptive intelligent lighting controls technology** to maximize energy efficiency and carbon reduction. On top, they wish to produce the energy required for this purpose, locally and on a renewable basis and furthermore store and connect this energy to the public lighting network.

The city of Halle is looking for innovative, original and sustainable solutions for the local production, storage and transport of renewable energy needed for street lighting.

Meet the Buyer events offer **interesting opportunities for your company** to get in touch with leading companies and governments. The event is **invite only** and will give you the chance to have an individual **one-to-one meeting** with **key decision makers**. Join the event, establish valuable collaborations, pitch your products and services, and discuss business partnerships that can fast-forward your company's growth.

Event time schedule

09:00 – 10:20	General intro (10') + Individual meetings part 1 (20 minutes each)
10:20 – 10:30	Coffee break
10:30 – 12:00	Individual meetings part 2 (20 minutes each)
12:00 – 13:00	Networking lunch with the decision makers
13:00 – 14:00	Guided tour to the pilot site in the sub-municipality Lembeek



Buyer profile

What is the Buyer's case?

In 2019/2020, the city of Halle will invest in the sub-municipality **Lembeek**, located 15 km south of Brussels with a surface area of 10.75 km², in a "state of the art" street lighting with smart control within the framework of the Program for Innovative public Procurement (PIP). It is a **pilot site** for the further roll-out throughout **Flanders** in cooperation with VVSG the association for Flemish cities and municipalities, with VEB the Flemish Energy Company and with the distribution grid operator Fluvius. In total 1,100 LED lamps will be controlled flexibly.



What are they looking for?

For the pilot project on sustainable street lighting in Lembeek, the city of Halle is looking for **innovative** ways to **generate renewable energy locally and to store and transport it** towards the public lighting grid. The amount of energy required annually is estimated at 290,000 kWh. In view of the fact that Lembeek serves as a demonstration site for Flanders, the city of Halle wishes to use **both sun, wind and water power and others**.

The river Zenne crosses the municipality and which makes Lembeek is situated in a valley. Public buildings of the city of Halle on the territory of Lembeek can also be used to capture energy.

On **Monday, February 25th at 10 am** Belgian time, the city of Halle organizes a **webinar** where the project will be explained in more detail.

How can you apply?

If you are interested in this opportunity, please contact **Stef Denayer** by sending an e-mail to stef.denayer@cleantechflanders.com and confirm briefly your interest in this Buyer's case. You can also contact the regional SCALE-UP partner.



SCALE-UP PARTNERS

This Meet the Buyer event is an exclusive invitation for companies associated with the partner organisations in the North Sea region. Cleantech member organisations have joined forces in the Interreg SCALE-UP project to enable cross-border business contacts between SMEs with green solutions and established large companies. The overall aim is to facilitate for innovative cleantech companies to scale up your start-up. Consultants at the member organisations help participants prepare the meetings and support them through the business process.

CONTACT

<p>BELGIUM Cleantech Flanders</p> <p>Frans Snijkers frans.snijkers@cleantechflanders.com Tel +32 473 34 12 16</p>	<p>DENMARK CLEAN</p> <p>Maria Skotte mas@cleancluster.dk Tel +45 6142 4400</p>
<p>NETHERLANDS Clean Tech Delta</p> <p>Giuliana Unger g.unger@cleantechdelta.nl Tel +31 10 820 88 29</p>	<p>SWEDEN RISE Swedish Research Institute & Cleantech Inn Sweden</p> <p>Richard Englund richard.englund@cleantechinn.com Tel +46 703 791 645</p>
<p>UNITED KINGDOM Cambridge Cleantech</p> <p>Sam Goodall sam.goodall@cambridgecleantech.com Tel +44 01223 750017</p>	<p>SCALE-UP COORDINATION City of Rotterdam</p> <p>Wouter van Rooijen w.vanrooijen@rotterdam.nl Tel +31 6 15 25 1699</p>



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