



Meet the Buyer event

28 November 2018

Tour & Taxis, Avenue du Port/Havenlaan 86c, 1000 Brussels (Belgium)



Beaulieu International Group is a vertically integrated group with three distinct business units, producing raw materials, semi-finished products and finished floor coverings.

Beaulieu is looking for sustainable solutions for the recycling of polymers for floor coverings and for the ecological integration of floor covering and their environment.

Meet the Buyer events offer **interesting opportunities for your company** to get in touch with the leading enterprises in a variety of business sectors. The event is **invite only** and will give you the chance to have an individual **one-to-one meeting** with **key decision makers**. Join the event, establish valuable collaborations, pitch your products and services, and discuss business partnerships that can fast-forward your company's growth.

Event time schedule (preliminary)

10:00 – 12:00	General intro + Individual meetings part 1 (25 minutes each)
12:00 – 13:30	Networking lunch
13:30 – 15:00	Individual meetings part 2 (25 minutes each) + G-STIC
15:00 – 18:00	G-STIC conference

Interreg
North Sea Region
SCALE-UP

European Regional Development Fund



EUROPEAN UNION



Buyer profile

What is their business?

With three distinct business units, **Beaulieu International Group** is a vertically integrated group producing raw materials, semi-finished products and finished floor coverings. Beaulieu group is not only active in the production of floor coverings and fabrics, but has established itself as a strong player in the chemical supply chain as well. Using derivatives from the petrochemical industry, raw materials are produced for the Group's own production activities and for sale to other companies.

The Engineered Products business unit has a broad range of products for a number of applications. It includes amongst others engineered fibers, yarns and technical textiles and sheets. Offering an extensive product range and excellent value for money, continuous innovation as well as dedicated professional service. 'Flooring Solutions' is the European leader in wall-to-wall flooring with a wide range of innovative designs, colors, finishes and sizes. The business has developed a number of high-tech solutions to meet specific demands, such as floors that are completely moisture resistant, which are anti-allergenic or exceptionally durable.

What are they looking for?

1. Innovative techniques for recycling of polymer flooring materials as well as their semi-finished intermediates, made of PVC, PE, PP, PA and latex, including technologies for upgrading contaminated polymers, e.g. by extraction of impurities or colorants.
2. Environmentally friendly techniques that can be integrated with indoor floor coverings, e.g. ecological cleaning and printing.
3. Innovative materials and/or energy-efficient production processes for the finishing of soft floor coverings, e.g. with the aim to improve recycling possibilities, improve the ambient acoustics, ...

If you are interested in this opportunity, please contact **Frans Snijkers** by sending an email to frans.snijkers@cleantechflanders.com and briefly indicate the interest of your company in the Buyer's case. You can also contact your regional SCALE-UP partner.



SCALE-UP PARTNERS

This Meet the Buyer event is an exclusive invitation for companies associated with the partner organisations in the North Sea region. Cleantech member organisations have joined forces in the Interreg SCALE-UP project to enable cross-border business contacts between SMEs with green solutions and established large companies. The overall aim is to facilitate for innovative cleantech companies to scale up your start-up. Consultants at the member organisations help participants prepare the meetings and support them through the business process.

CONTACT

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