19th EUROPEAN WEEK of REGIONS and CITIES



Together for Recovery

Circular Procurment in City of Malmö

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- How did it started in City of Malmö
- Examples of procurments
- What we learnt so far
- Tips







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> Circular Procurement

Began in 2017 Part of a project - Circular PP

Focus Second hand Furniture and closing the loop for furniture

Why Furniture?
Engaged procurement officer
(Local) market

Education seminars for procurement officers







- Procurement of second hand furniture and services like;
- Reconditioning, upholstery, carpentry, painting and redesign
- Inventory, Rent and Storage
- Sell-back
- > Framework contract
- ➤ 4 suppliers already established market

- Circular signage and navigation
- + Possibility for circularity
- + Market readiness (local potential supplier)
- + Interest within the organisation (not all departments though)
- Framework agreement
- Circularity as a main goal



Signs continue...

- The supplier should together with the buyer create a system for purchasing and sustaining/maintaining of signs – <u>Focus on PROCESS</u>
- 1. Reuse within the organisation (City of Malmö)
- 2. Supplier reuse (built for disassembly)
- 3. Recycling
- Other circular/sustainable requirement

26 oktober 2021

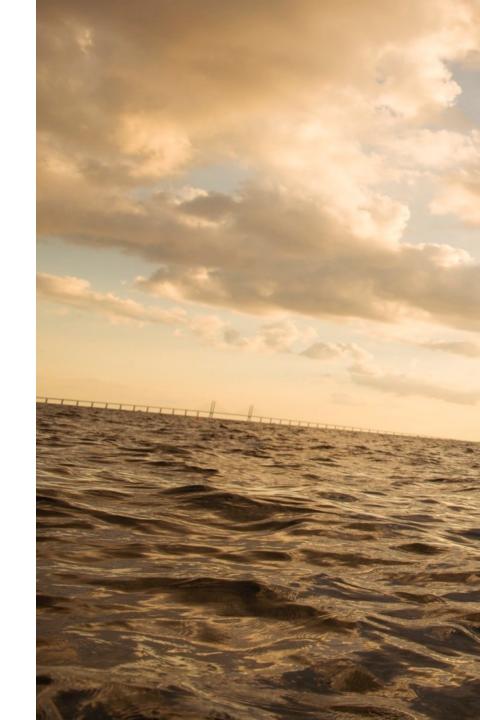
Other circular procurements/processes

- + Catering
- + Baby strollers
- + ICT, smartphones (joint statement)
- + Waste management/collection
- + Textile (dialogue during contract)
- + Profile products
- + New Furniture
- + Company Bikes (fringe benefit)



Results so far

- + Better collaboration with suppliers
- + Priority list for furniture
- + 10% reused furniture in 2019 and 15% in 2020
- + 170 000 co2 saved for each year (furniture)
- + KPIs/monitoring for signage great possibility



What can pilot on circular signs achieve?



Request for help with CO2monitoring in procurment

Challenges

No "base line" – numbers/data Might not be 100%

Decide upon KPIs togheter with supplier





Tips to go circular

- + Start with something easy likely to become a success!
- + Policy or practice first?
- + Find engaged allies (also suppliers)
- + Behavioral change
- + Be part of networks and look for external money
- + Monitoring difficult but valuable (don't look for the perfect monitoring)
- + Statistics
- + Good examples



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Want to know more? Need help?
Check out ProCirc



And/Or Contact me

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