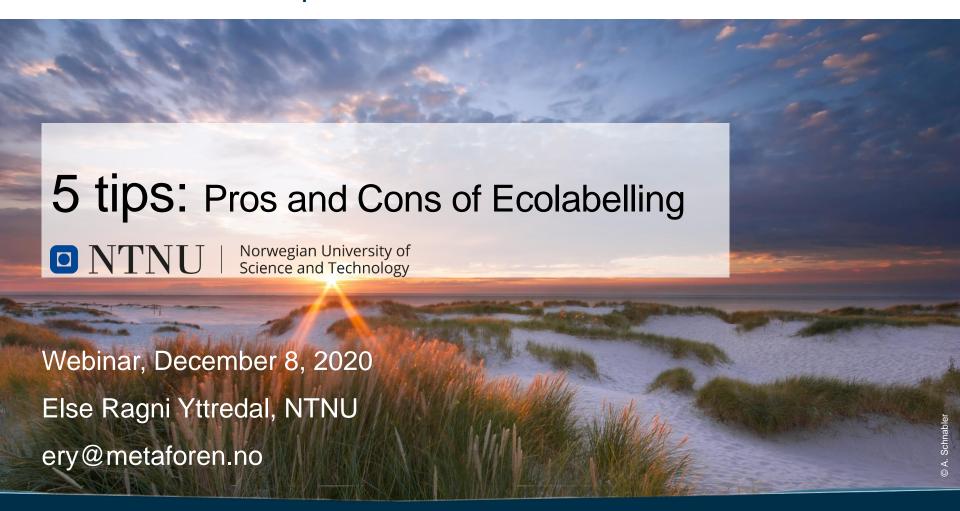
PROWAD LINK Protect & Prosper



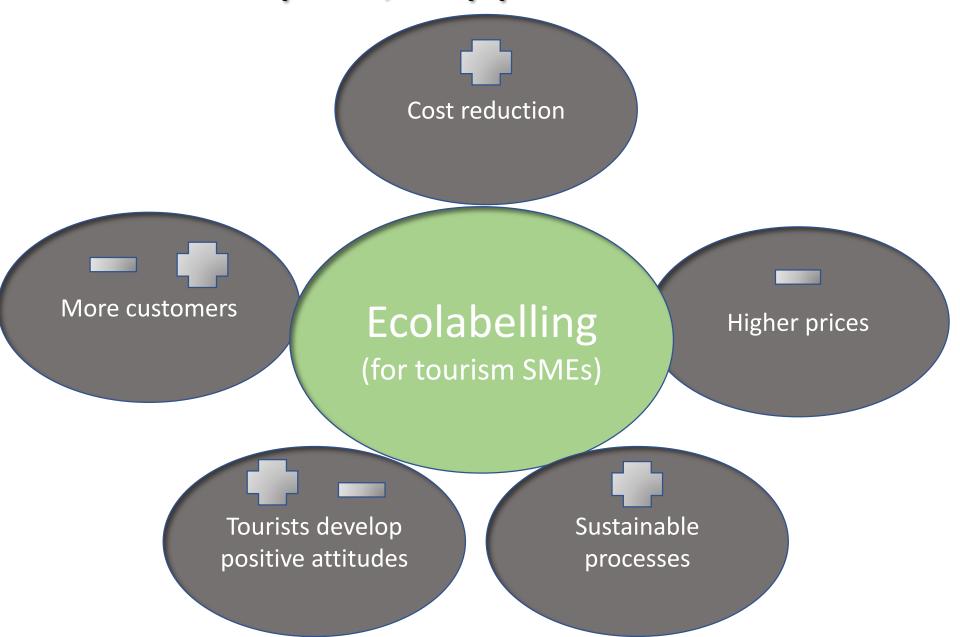




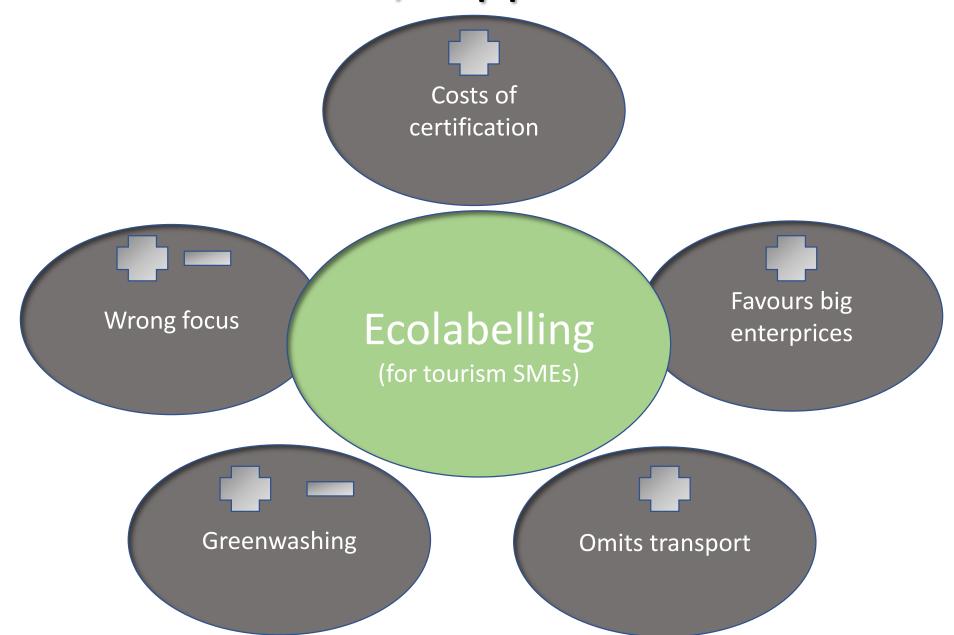




Potential pros, support in litterature



Potential cons, support in litterature



Tips

On ecolabelling



Ecolabel to:

- a) Learn about and improve sustainability of your business
- b) Learn how to cut expenses on for instance energy
- c) Improve your sustainability routines
- d) Give your businesscredibility



If your aim is to get market advantages of an ecolabel...

make sure that the ecolabel **fits** your market.

Check the list of ecolabels for tourism businesses and then the label thoroughly.



If your aim is to have a more sustainable business strategy...

make sure that the ecolabel fits your company's line of business and your sustainability aims.

Check the list of ecolabels for tourism businesses and then the label thoroughly.



Do not expect ecolabelling to lead to higher prices for your products...

or attract more customers..

unless the ecolabel is part of a totality of branding and marketing



For hotels or other tourism businesses in longer value chains...

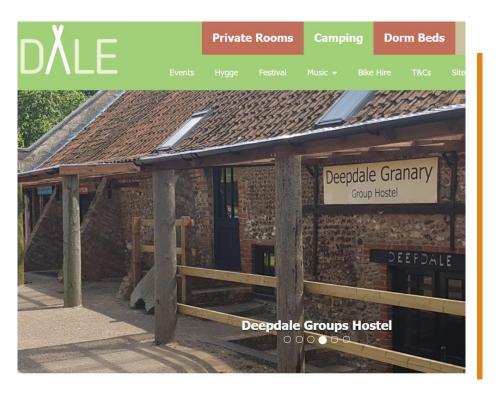
Ecolabels can give credibility and may lead to new contracts





Thank you! ery@metaforen.no







Jason Borthwick: Experiences on ecolabelling