



# Meet the Buyer event

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Cleantech Forum Asia, Sheraton Hotel, Singapore



Sembcorp Industries is a leading energy, marine and urban development group, operating across multiple markets worldwide. As an integrated energy player, Sembcorp is poised to benefit from the global energy transition.

Technology developments in artificial intelligence (AI), machine learning, cloud computing, internet of things (IoT), blockchain and robotic process automation, underpinned with cyber security, are disrupting most industries, including ours. Sembcorp continues to innovate and is embracing digital technologies to create competitive advantage and strengthen our position as a leading energy, marine and urban development group.

Meet the Buyer events offer **interesting opportunities for your company** to get in touch with the leading enterprises in a variety of business sectors. The event is **invite only** and will give you the chance to have an individual **one-to-one meeting** with **key decision makers**. Join the event, establish valuable collaborations, pitch your products and services, and discuss business partnerships that can fast-forward your company's growth.

**Interreg**  
North Sea Region  
**SCALE-UP**

European Regional Development Fund



EUROPEAN UNION



# Buyer profile

## What is their business?

Sembcorp Industries is a leading energy, marine and urban development group, operating across multiple markets worldwide. As an integrated energy player, Sembcorp is poised to benefit from the global energy transition. With a strong track record in developing and developed markets, we provide solutions across the energy and utilities value chain, with a focus on the Gas & Power, Renewables & Environment, and Merchant & Retail sectors. We have a balanced energy portfolio of over 12,400 megawatts, including thermal power plants, renewable wind and solar power assets, as well as biomass and energy-from-waste facilities. In addition, Sembcorp is a world leader in offshore and marine engineering, as well as an established brand name in urban development. Sembcorp Industries has total assets of over S\$23 billion and over 7,000 employees.

## What are they looking for?

Sembcorp manages sustainability through three areas of focus – environmental, social and governance. These focus areas are aligned with how we drive success for the company. In this section, we discuss our management approach to the relevant environmental, social and governance (ESG) material issues and our performance against each issue. Climate change and resource scarcity are becoming more pressing issues. Sembcorp is committed to playing our part in enabling a low-carbon and circular economy. We aim to maintain the highest standards of environmental management, reduce our greenhouse gas emissions intensity and grow our portfolio of low-carbon energy assets, while innovating our business solutions to support a circular economy.

Specific focus areas for our R&D department are:

- **Hydrogen**
  - Hydrogen production
  - Hydrogen for energy storage
- **Waste-to-resources**
  - Resource recovery from waste
  - Waste-to-energy solutions
  - Waste-to-materials solutions
- **Wind asset management**
  - Preventive and predictive maintenance
  - Digitisation
- **Innovative solar energy applications**

## How can you apply?

If you are interested in this opportunity, please contact **Wouter van Rooijen** by sending an email to [w.vanrooijen@rotterdam.nl](mailto:w.vanrooijen@rotterdam.nl) or **Giuliana Unger** by sending an email to [g.unger@cleantechdelta.nl](mailto:g.unger@cleantechdelta.nl) and briefly indicate the interest of your company in the Buyer's case. You can also contact your regional SCALE-UP partner.



## SCALE-UP PARTNERS

This Meet the Buyer event is an exclusive invitation for companies associated with the partner organisations in the North Sea region. Cleantech member organisations have joined forces in the Interreg SCALE-UP project to enable cross-border business contacts between SMEs with green solutions and established large companies. The overall aim is to facilitate for innovative cleantech companies to scale up your start-up. Consultants at the member organisations help participants prepare the meetings and support them through the business process.

## CONTACT

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