



<b>Priority</b>	<b>Project name and summary</b>	<b>Total budget</b> <small>(to be confirmed)</small>
	<p><b>SCALE-UP</b> Supporting Clean-tech innovators in Accessing Large Enterprises through Unlocking Procurement</p> <p>SCALE-UP supports the greening of the economy through better exploitation of North Sea Region Clean Tech (CT) innovations, aiming at international uptake of 25 novel, green products and services by large corporate buyers. While the North Sea Region globally leads in CT innovations, still too few of those reach international markets. Large buyers may be unaware of innovations available across the region, or find start-ups unsuitable as providers. Innovators have difficulties accessing large buyers abroad or have little experience with corporate procurement processes.</p> <p>In SCALE-UP, the CT cluster organisations CTD (NL), CLEAN (DK), Cambridge CT (UK), iCTFlanders (BE) and CTINN (SE) will offer a set of new transnational services aimed at enabling business development between innovators and buyers. At the core are tailored Meet the Buyer events, professional expertise development programmes for innovators focusing on reaching corporate buyers, and a voucher system to support international travel. SCALE-UP will deliver;</p> <ul style="list-style-type: none"> <li>• 5 established clusters connected, providing new transnational business development services</li> <li>• 50 transnational events, matching technology buyers with innovators</li> <li>• 250 innovators financially supported in transnational business development</li> <li>• 300 innovators provided with skills to serve industrial markets</li> </ul> <p>The clusters that will develop those new services and anchor their collaboration in the European Strategic Cluster</p>	<p>2,503,538 €</p>



	the International Cleantech Network.	
	<p><b>DUAL Ports</b> Developing Low carbon Utilities, Abilities and potential of regional entrepreneurial Ports</p> <p>DUAL Ports aims to decarbonise Regional Entrepreneurial Ports' (REPs) resources through a shared eco-innovation port programme that minimises their environmental footprint.</p> <p>The objective is to specifically develop sustainable utilities and abilities of REPs. This will be achieved by collaboratively piloting and managing technologies and processes that tackle targeted measurable direct/indirect emission/pollution sources.</p> <p>The project will ultimately enhance ports organizational/operational (energy) efficiency and performance, facilitating port low carbonization at reduced cost and with knowledge/investment added value. As demonstrated by last years´ offshore wind energy developments in EU and beyond, ports can be key centres of innovation, testing and uptake of emerging technologies, leveraging participation and multiplier effects, e.g. by triggering value-for-money clustered activities that generate employment and benefit the environment.</p> <p>A transnational approach will be adopted to allow the DUAL small and medium size ports capitalise on this potential, overcoming their individual limited staff, funding and capability to identify the most effective solutions on their own.</p> <p>Only few measures have been selected due to the project duration and size of the partnership, but they are expected to have a considerable impact on the way ports can act as facilitators between enterprises, research centres and public authorities to enable user-driven eco-innovation in the North Sea area.</p>	2,602,025 €